

Tawsif Elahy

Venture Building | Product Development | Startup Operations

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PROFESSIONAL SUMMARY

Founder and product builder with experience across AI product development, customer discovery, venture scouting, and startup operations. Built EduLens from early validation to a working MVP through **500+ customer conversations** and **12+ product iterations**, securing **BDT 100K in non-dilutive pre-seed funding**.

CORE EXPERTISE

Product: Product Strategy | Customer Discovery | Product Roadmapping | MVP Development | Product Requirements

Venture: Venture Scouting | Startup Evaluation | Market Research | Founder Relations | Fundraising

Operations: Operational Execution | Cross-functional Collaboration | Stakeholder Management | Process Optimization

AI & Technology: AI Product Design | AI Workflows Design | Rapid Prototyping | AI-assisted Product Development

PROFESSIONAL EXPERIENCE

Founder & Product Lead, *EduLens* 📧

11/2025 – Present | Dhaka, Bangladesh

- Founded and currently lead **EduLens**, an AI-powered Student Operating System helping students navigate education, career, and opportunity pathways.
- Conducted **500+ customer discovery conversations**, translating user insights into product strategy, feature prioritization, product requirements, and roadmap decisions.
- Drove **12+ product iterations** and consolidated **40+ product concepts into 5 integrated core systems** through continuous customer validation.
- Defined product architecture and led development of a **working AI-powered MVP** spanning readiness assessment, personalized roadmaps, opportunity tracking, document management, and AI-assisted workflows.
- Secured **BDT 100,000 in non-dilutive pre-seed funding** through the University Innovation Hub Program, supporting product development, pilot execution, and early go-to-market activities.
- Selected for **Cohort 2 of the LvlUp Ventures × Zendesk 6-Week CX Innovation Challenge**, focused on developing scalable AI-powered customer experience infrastructure.
- Led stakeholder collaboration, partnerships, and early go-to-market execution while driving overall product direction.

Venture Scout, LvlUp Ventures [↗](#)

07/2026 – Present | Remote | Part-time

- **Represent Bangladesh as a Venture Scout**, sourcing high-potential early-stage startups across local and international markets.
- Conduct founder, market, and startup ecosystem research to support **startup evaluation and initial investment screening**.
- **Scouted and evaluated 4 early-stage startups** to date, including **2 Bangladesh-based and 2 international ventures**, while expanding cross-border founder and ecosystem relationships.

Junior Executive, Operations, Shikho [↗](#)

06/2026 – Present | Dhaka, Bangladesh

One of Bangladesh's leading EdTech companies serving school and college students through large-scale digital learning programs.

- Support the **final delivery of large-scale live classes and recorded learning content** across multiple academic programs.
- Coordinate teachers and cross-functional teams to align critical dependencies before classes and recorded content reach students.
- Resolve high-impact operational issues where execution failures can **disrupt classes, delay content delivery, and affect the student experience at scale**.

RECOGNITION

12+ national and international recognitions across startup competitions, fellowships, acceleration programs, funding initiatives, and investor showcases.

Silver Medalist [↗](#), *Innovation World Cup Bangladesh National Round, 2026*

Entrepreneurship Category - EduLens

OMLAS Fellow 2026 [↗](#), *One Million Leaders Asia*

Selected **1 of 80 from 1,866 applicants across Asia**

Accelerating Bangladesh Startup & Scaleup Program [↗](#), *Graduate*

Completed a government-backed startup acceleration program for high-potential early-stage ventures and founders.

EDUCATION

Bachelor of Business Administration (BBA), *North South University* [↗](#)

08/2024 – Present | Dhaka, Bangladesh

Higher Secondary Certificate (HSC), Science, *Government Laboratory High School* [↗](#)

02/2022 – 12/2023 | Dhaka, Bangladesh

REFERENCES

A. N. M. Kamrus Saadat [↗](#)

Director & Team Leader, Hybrid Cloud Solution Engineering, Oracle

Mentor to EduLens | kamrusaadat@gmail.com [↗](#)

Mohammad Asaduzzaman [↗](#)

CEO, XCODE Corporation / Entekso Bangladesh

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